

## Mayer Kartonagen Install Baysek C-170 Die Cutter to Efficiently Eliminate Hand Stripping

Founded in 1958 by Karl and Lina Mayer (parents of Thomas Mayer), Mayer Kartonagen, a leading manufacturer of corrugated boxes, partitions, trays and interpack, invested in a C-170 die cutter from Baysek Machines.

With a total of 100 employees at two locations (headquarters in Haiterback in the Black Forest and a branch in Ottersweier near the Baden Region), Mayer Kartonagen processes a proud 15 million square meters of corrugated board (approximately 30 million individual packages) and generates sales of 14 million euros per year. A new hall completed in December 2019 is playing a key role in helping the company manage its growth and production capabilities.



The Baysek C-170 die cutter entering Mayer Kartonagen headquarters in Haiterback, Germany, 14 December 2020.

"Specializing in the production of individual die-cut packaging and tray inserts, our company

size is flexible enough to handle both very large and smaller runs," says Ms. Katja Mayer.



The Baysek C-170 is easy to unload and place. If all electrical and waste requirements are met at the customer's plant before the machine arrives, connection, startup, training and production can begin the same day. New dies were manufactured in advance in the U.S. and conveniently transported in the machine to allow for timely and efficient startup and training.

Finished unit completed during C-170 start-up & operator training.

There is no such thing as a "typical customer" at Mayer, as they serve the automotive industry, online retailers, carpenters and everything in between.

"We have been working at full capacity for a number of years now. That's why we've been thinking about expanding our stamping capacity for some time. We convert a lot of compartments and partitions, which require a lot of manual stripping after the punching process. That's why we chose the Baysek die cutter, which is the only machine on the market that cleanly breaks out the waste."

The servo-driven C-170 automatically cuts, completely removes waste, accurately counts and neatly stacks up to 60 individual parts at a maximum output of 1800 sheets per hour with just one operator. The Baysek supports long and short runs from simple to intricate designs, from F-flute to double wall corrugated, as well as a wide variety of other materials. No special stripping tools or components are required.

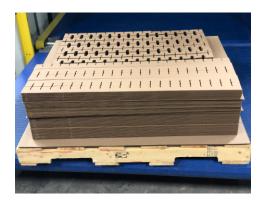
Mr. Thomas Mayer, first visited the Baysek Machines booth





Clean & orderly finished Units ready for shipping preparation upon machine exit, load after load.

100% perimeter shear cut partitions, fully automatically stripped of waste with No Nicks/ Tags, Angel Hair or Paper Dust.



at CCE International in Munich in 2013 and has been interested in purchasing a Baysek die cutter ever since. "The Baysek is a perfect fit for Mayer's machinery and it was just a matter of timing for the commitment to come through," explains Mayer. In August 2019, Baysek conducted tests for Mayer - with highly satisfactory results.

"Eliminating manual stripping and manual restacking of parts from the converting process on the Baysek promotes short turnaround times and faster delivery. Clean and neat food-grade finished units leave the machine ready for shipment preparation," Mayer said.

"We felt very well taken care of throughout the process of working with Baysek U.S., the Baysek representative in Germany, Mr. Alexander Kraft, and the Baysek - U.K. Technical Director, Mr. Andrew Keighley, during delivery, installation and training. The Baysek C-170 die cutter, together with the spare parts on site and the 24-hour customer service, helps us to continue to offer 'Safe Intelligent Packaging," concludes Katja Mayer.



